



October 26, 2011

CIRCULAR LETTER TO ALL MEMBER COMPANIES

Re: **Correction to Circular RF-11-13**  
Revision of Commercial Automobile Insurance Rates

By Circular Letter To All Member Companies RF-11-13 dated October 18, 2011, the Facility announced revised commercial auto liability rate revisions as well as trucks, tractors and trailers primary and secondary rating factors. It has been noted that there were three typographical errors in the factors. The following factors were incorrectly displayed.

Fleet Extra Heavy Truck-Tractors Intermediate  
Non-Fleet Heavy Truck-Tractors Commercial Intermediate  
Secondary Dump and Transit Mix Trucks and Trailers – All Other

In that regard, please find attached the revised primary and secondary rating factors for the Trucks, Tractors and Trailers section of the manual.

Please see to it that this is brought to the attention of all interested personnel in your Company.

Sincerely,

F. Timothy Lucas

Personal Lines Manager

FTL:dms

Attachments

RF-11-14

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Material Underlined is new; Material ~~Struck through~~ is deleted.

FLEET

PRIMARY CLASSIFICATIONS—RATING FACTORS AND CLASSIFICATION DESIGNATORS

Size Class	Business Use Class	Factor CD	Radius Class		
			Local Up to 50 Miles BI and PD	Intermediate 51 to 200 Miles BI and PD	Long Distance Over 200 Miles BI and PD
Light Trucks (0–10,000 lbs. GVW)	Service	Factor CD	1.00 014--	<del>1.20</del> <u>1.25</u> 015--	1.30 016--
	Retail	Factor CD	<del>1.50</del> <u>1.45</u> 024--	1.80 025--	1.80 026--
	Commercial	Factor CD	<del>1.35</del> <u>1.30</u> 034--	<del>1.65</del> <u>1.60</u> 035--	<del>1.75</del> <u>1.65</u> 036--
<b>ZONE RATED</b>					
Medium Trucks (10,001–20,000 lbs. GVW)	Service	Factor CD	1.05 214--	<del>1.25</del> <u>1.30</u> 215--	.90 216--
	Retail	Factor CD	1.55 224--	<del>1.85</del> <u>1.90</u> 225--	.90 226--
	Commercial	Factor CD	1.40 234--	1.70 235--	.90 236--
Heavy Trucks (20,001–45,000 lbs. GVW)	Service	Factor CD	1.10 314--	1.40 315--	1.0 0

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					316--
	<b>Retail</b>	<b>Factor CD</b>	<del>1.65</del> <u>1.60</u> 324--	2.05 325--	0 1.0 326--
	<b>Commercial</b>	<b>Factor CD</b>	<del>1.50</del> <u>1.45</u> 334--	<del>1.90</del> <u>1.80</u> 335--	0 1.0 336--
<hr/>					
	<b>Extra Heavy Trucks (Over 45,000 lbs. GVW)</b>	<b>Factor CD</b>	<del>2.10</del> <u>2.15</u> 404--	<del>2.70</del> <u>2.80</u> 405--	0 1.4 406--
<hr/>					
			<del>1.35</del> <u>1.40</u> 344--	<del>1.65</del> <u>1.75</u> 345--	0 1.0 346--
	<b>Retail</b>	<b>Factor CD</b>	2.00 354--	<del>2.45</del> <u>2.55</u> 355--	0 1.0 356--
	<b>Commercial</b>	<b>Factor CD</b>	<del>1.85</del> <u>1.80</u> 364--	<del>2.30</del> <u>2.25</u> 365--	0 1.0 366--
<b>Heavy Truck- Tractors (0-45,000 lbs. GCW)</b>					

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<p>Extra Heavy Truck-Tractors (Over 45,000 lbs. GCW)</p>	<p>Factor CD</p>	<p>2.35 504--</p>	<p><del>3.00</del> <u>3.05</u> 505--</p>	<p>1.4 0 506--</p>
<p>Trailer Types</p>				
<p>Semitrailers</p>	<p>Factor CD</p>	<p>.10 674--</p>	<p>.15 675--</p>	<p>.15 676--</p>
<p>Trailers</p>	<p>Factor CD</p>	<p>.10 684--</p>	<p>.15 685--</p>	<p>.15 686--</p>
<p>Service or Utility Trailer (0-2,000 lbs. Load Capacity)</p>	<p>Factor CD</p>	<p>.00 694--</p>	<p>.00 695--</p>	<p>.00 696--</p>

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NONFLEET

PRIMARY CLASSIFICATIONS—RATING FACTORS AND CLASSIFICATION DESIGNATORS

Size Class	Business Use Class	Factor CD	Radius Class		
			Local Up to 50 Miles BI and PD	Intermediate 51 to 200 Miles BI and PD	Long Distance Over 200 Miles BI and PD
Light Trucks (0-10,000 lbs. GVW)	Service	Factor CD	1.00 011--	<del>1.20</del> <u>1.25</u> 012--	1.30 013--
	Retail	Factor CD	<del>1.50</del> <u>1.45</u> 021--	1.80 022--	1.80 023--
	Commercial	Factor CD	<del>1.35</del> <u>1.30</u> 031--	<del>1.65</del> <u>1.60</u> 032--	<del>1.75</del> <u>1.65</u> 033--
<b>ZONE RATED</b>					
Medium Trucks (10,001-20,000 lbs. GVW)	Service	Factor CD	1.05 211--	<del>1.25</del> <u>1.30</u> 212--	.90 213--
	Retail	Factor CD	1.55 221--	<del>1.85</del> <u>1.90</u> 222--	.90 223--
	Commercial	Factor CD	1.40 231--	1.70 232--	.90 233--
Heavy Trucks	Service	Factor CD	1.10 311--	1.40 312--	1.00 313--

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(20,001–45,000 lbs. GVW)	Retail	Factor CD	<del>1.65</del> <u>1.60</u> 321--	2.05 322--	1.00 323--
	Commercial	Factor CD	<del>1.50</del> <u>1.45</u> 331--	<del>1.90</del> <u>1.80</u> 332--	1.00 333--
Extra Heavy Trucks (Over 45,000 lbs. GVW)		Factor CD	<del>2.10</del> <u>2.15</u> 401--	<del>2.70</del> <u>2.80</u> 402--	1.40 403--
Heavy Truck-Tractors (0–45,000 lbs. GCW)	Service	Factor CD	<del>1.35</del> <u>1.40</u> 341--	<del>1.65</del> <u>1.75</u> 342--	1.00 343--
	Retail	Factor CD	2.00 351--	<del>2.45</del> <u>2.55</u> 352--	1.00 353--
	Commercial	Factor CD	<del>1.85</del> <u>1.80</u> 361--	<del>2.30</del> <u>2.25</u> 362--	1.00 363--
Extra Heavy Truck-Tractors (Over 45,000 lbs. GCW)		Factor CD	2.35 501--	<del>3.00</del> <u>3.05</u> 502--	1.40 503--
Trailer Types					
Semitrailers		Factor CD	.10 671--	.15 672--	.15 673--
Trailers		Factor CD	.10 681--	.15 682--	.15 683--

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		681--	682--	683--
		.00	.00	.00
<b>Service or Utility Trailer (0-2,000 lbs. Load Capacity)</b>	<b>Factor CD</b>	691--	692--	693--

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**D. Secondary Classification—Special Industry Class**

1. These classifications and codes, but not the rating factors, apply to zone rated autos.
2. Where more than one secondary rating factor applies, use the highest rated classification unless 80% of the use is in a lower rated activity. In that case, use the lower rated classification.

Classification	Secondary Factor to Be Combined with Primary Factor		Code to Be Inserted in 4th and 5th Digit of Classification Code
	Trailer Types and Zone Rated Autos	All Other Autos	

**Truckers**—Autos used to haul or transport goods, materials, or commodities for another, other than autos used in moving operations

a. Common carriers	local	0.00	+0.65+.75	21
	intermediate	0.00	+0.65+.75	21
	long distance	0.00	+0.65+.75	21
b. Contract carriers (other than chemical or iron and steel haulers)	local	0.00	+0.65+.75	22
	intermediate	0.00	+0.65+.75	22
	long distance	0.00	+0.65+.75	22
c. Contract carriers hauling chemicals	local	0.00	+0.65+.75	23
	intermediate	0.00	+0.65+.75	23
	long distance	0.00	+0.65+.75	23
d. Contract carriers hauling iron and steel	local	0.00	+0.65+.75	24
	intermediate	0.00	+0.65+.75	24
	long distance	0.00	+0.65+.75	24
e. Exempt carriers (other than livestock haulers)	local	0.00	+0.65+.75	25
	intermediate	0.00	+0.65+.75	25
	long distance	0.00	+0.65+.75	25
f. Exempt carriers hauling livestock	local	0.00	+0.65+.75	26
	intermediate	0.00	+0.65+.75	26
	long distance	0.00	+0.65+.75	26



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Classification	Secondary Factor to Be Combined with Primary Factor	Code to Be Inserted in 4th and 5th Digit of
g. Carriers engaged in both private carriage and transporting goods, materials, or commodities for others if at least 20% of their total operation is transporting goods, materials, or commodities for others	local 0.00	<del>+0.65</del> <u>+0.75</u> 02
	intermediate 0.00	<del>+0.65</del> <u>+0.75</u> 02
	long distance 0.00	<del>+0.65</del> <u>+0.75</u> 02
h. Tow trucks for hire	local 0.00	<del>+0.65</del> <u>+0.75</u> 03
	intermediate 0.00	<del>+0.65</del> <u>+0.75</u> 03
	long distance 0.00	<del>+0.65</del> <u>+0.75</u> 03
i. All other	local 0.00	<del>+0.65</del> <u>+0.75</u> 29
	intermediate 0.00	<del>+0.65</del> <u>+0.75</u> 29
	long distance 0.00	<del>+0.65</del> <u>+0.75</u> 29

**Food delivery**—Autos used by food manufacturers to transport raw and finished products or used in wholesale distribution of food

a. Canneries and packing plants	0.00	<del>+0.40</del> <u>+0.45</u> 31
b. Fish and sea food	0.00	<del>+0.40</del> <u>+0.45</u> 32
c. Frozen food	0.00	<del>+0.40</del> <u>+0.45</u> 33
d. Fruit and vegetable	0.00	<del>+0.40</del> <u>+0.45</u> 34
e. Meat or poultry	0.00	<del>+0.40</del> <u>+0.45</u> 35
f. All other	0.00	<del>+0.40</del> <u>+0.45</u> 39

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Classification	Secondary Factor to Be Combined with Primary Factor		Code to Be Inserted in 4th and 5th Digit of Classification Code
	Trailer Types and Zone Rated Autos	All Other Autos	
<b>Specialized delivery</b> —Autos used in deliveries subject to time and similar constraints			
a. Armored cars	0.00	+0.65	41
b. Film delivery	0.00	+0.65	42
c. Magazines or newspapers	0.00	+0.65	43
d. Mail and parcel post	0.00	+0.65	44
e. All other	0.00	+0.65	49

**Trailer Types and  
Zone Rated Autos All Other Autos**

**Waste disposal**—Autos transporting salvage and waste material for disposal or resale

a. Auto dismantlers	0.00	<del>+0.25</del> <u>+0.30</u>	51
b. Building wrecking operators	0.00	<del>+0.25</del> <u>+0.30</u>	52
c. Garbage	0.00	<del>+0.25</del> <u>+0.30</u>	53
d. Junk dealers	0.00	<del>+0.25</del> <u>+0.30</u>	54
e. All other	0.00	<del>+0.25</del> <u>+0.30</u>	59

**Trailer Types and**

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**Trailer Types and  
Zone Rated Autos All Other Autos**

**Farmers**—Autos owned by a farmer, used in connection with the operation of his own farm, and occasionally used to haul commodities for other farmers

a. Individually owned or family corp. (other than livestock hauling)	0.00	<del>-0.50</del>	61
	0.00	<u>-0.50</u>	62
b. Livestock hauling	0.00	<del>-0.50</del>	69
c. All other			

**Trailer Types and  
Zone Rated Autos All Other Autos**

**Dump and transit mix trucks and trailers**  
(Use these factors and codes only when no other secondary classification applies. Refer to Truckers/Motor Carriers Rule.)

a. Excavating	0.00	<del>-0.20</del> <u>-.10</u>	71
b. Sand and gravel (other than quarrying)	0.00	<del>-0.20</del> <u>-.10</u>	72
	0.00	<del>-0.20</del> <u>-.10</u>	73
c. Mining	0.00	<del>-0.20</del> <u>-.10</u>	74
d. Quarrying	0.00	<del>-0.20</del> <u>-.10</u>	79
e. All other			

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Classification	Secondary Factor to Be Combined with Primary Factor	Code to Be Inserted in 4th and 5th Digit of Classification Code
	All Autos	
<b>Contractors</b> (Other than dump trucks— Use these factors and codes only when no other secondary classification applies. Refer to Truckers/Motor Carriers Rule.)		
a. Building—commercial	-0.05	81
b. Building—private dwellings	-0.05	82
c. Electrical, plumbing, masonry, plastering, and other repair or service	-0.05	83
d. Excavating	-0.05	84
e. Street and road	-0.05	85
f. All other	-0.05	89
<b>Not otherwise specified</b>		
a. Logging and lumbering	<del>0.00</del> <u>+0.35</u>	91
b. All other	0.00	99